

OTC Trading with IFM

Discover the Difference

Extensive Offering • Deep Experience
Customer-Centric • Cutting Edge Technology • Global Reach

INTL FCStone Markets, LLC (IFM) has been helping commodity producers and consumers hedge their price risk with over-the-counter solutions tailored to meet their specific risk management needs for more than 25 years. In fact, we were the very first non-bank provisionally registered as a swaps dealer with the CFTC.

We're much more than just a Swaps dealer. Today, we leverage our experience, our deep expertise and a customer-centric approach to provide consistent, high-quality OTC execution, market analysis, and risk management advisory services to our customers. We provide deep liquidity as a result of being able to warehouse our own risk. Finally, we understand the regulatory environment and make our best effort to shield our customers from any associated risk.

Trade with us and you'll discover these differences and many more.

Our Product Portfolio is Comprehensive

SWAPS/LOOKALIKE OPTIONS

EXOTIC OPTIONS

CUSTOMIZABLE SWAPS/OPTIONS

STRUCTURED PRODUCTS

Why IFM?

OUR FOUNDATION IS STRONG

- Subsidiary of INTL FCSTONE INC.
- (NASDAQ:INTL)
- Fortune 500 company
- 11,000 customers in 130 countries

OUR MARKET COVERAGE IS EXTENSIVE

More than 150 products, including:

- 31 Agriculture Products
- 8 Softs Products
- 26 Dairy Products
- 16 Livestock Products
- 70 Energy Products
- 14 Metals Products
- FX Prime Brokerage
- Interest Rate Swaps

OUR APPROACH IS CUSTOMER-CENTRIC

- Offer tailored risk management support
- Educational & Client seminar support
- Focus on building long-term relationships with customers
- Quotes available 24/7 via chat or SPOC

OUR TECHNOLOGY IS CUTTING EDGE

- SPOC (Structured Products Online Calculator) offers customers real-time pricing indications
- New streamlined paperless account onboarding

OUR REACH IS GLOBAL

- New York
- Chicago
- Miami
- Kansas City
- Des Moines
- Omaha
- Minneapolis
- Indianapolis
- Nashville
- Idaho
- Bowling Green
- London
- Dublin
- Brazil
- Colombia
- Argentina
- Paraguay
- Singapore
- Sydney
- Hong Kong
- Dubai
- PNW

OUR TEAM IS EXPERIENCED

- Strong partnership between internal consultants and OTC market makers
- Internal network of 50+ experienced OTC consultants
- OTC market makers have 200 years of trading experience combined
- Our traders come from multiple trading environments – from trading floor to algorithmic backgrounds

OUR TRACK RECORD IS LONG

- 25 years in OTC
- First non-bank swaps dealer

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