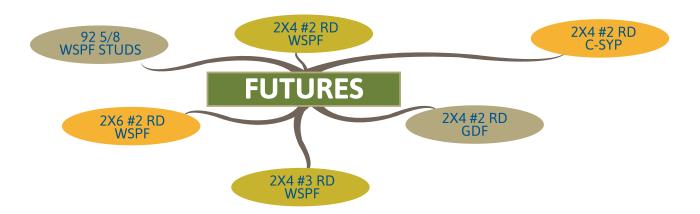


Lumber prices are extremely volatile and, for many, the primary determinant of profitability.

However, managing lumber price risk is extremely complex due to the variety of species, grades, lengths, and widths. We can help you understand the relationship between futures and the specific products you trade, to develop a program that reduces market risk while managing margins.



Our lumber specialists have significant forest industry experience and can make important contributions to your marketing process. Our extensive cash price database enables the Forest Products Group to develop detailed quantitative analyses of your products in order to fine-tune and enhance hedging strategies. Every length, width, grade and species has a price relationship to futures.

Our cash database allows us to define that relationship (basis) specific to your inventory, allowing us to define your risk.

We view risk management from an enterprise perspective and can help you manage many risks facing your organization, including foreign exchange and energy volatility.

CONTACT US

Forest Products Group | INTL FCStone Financial Inc. - FCM Division T: +1 (816) 410-3312 | lumber@IFCS.com

