

EQUITIES

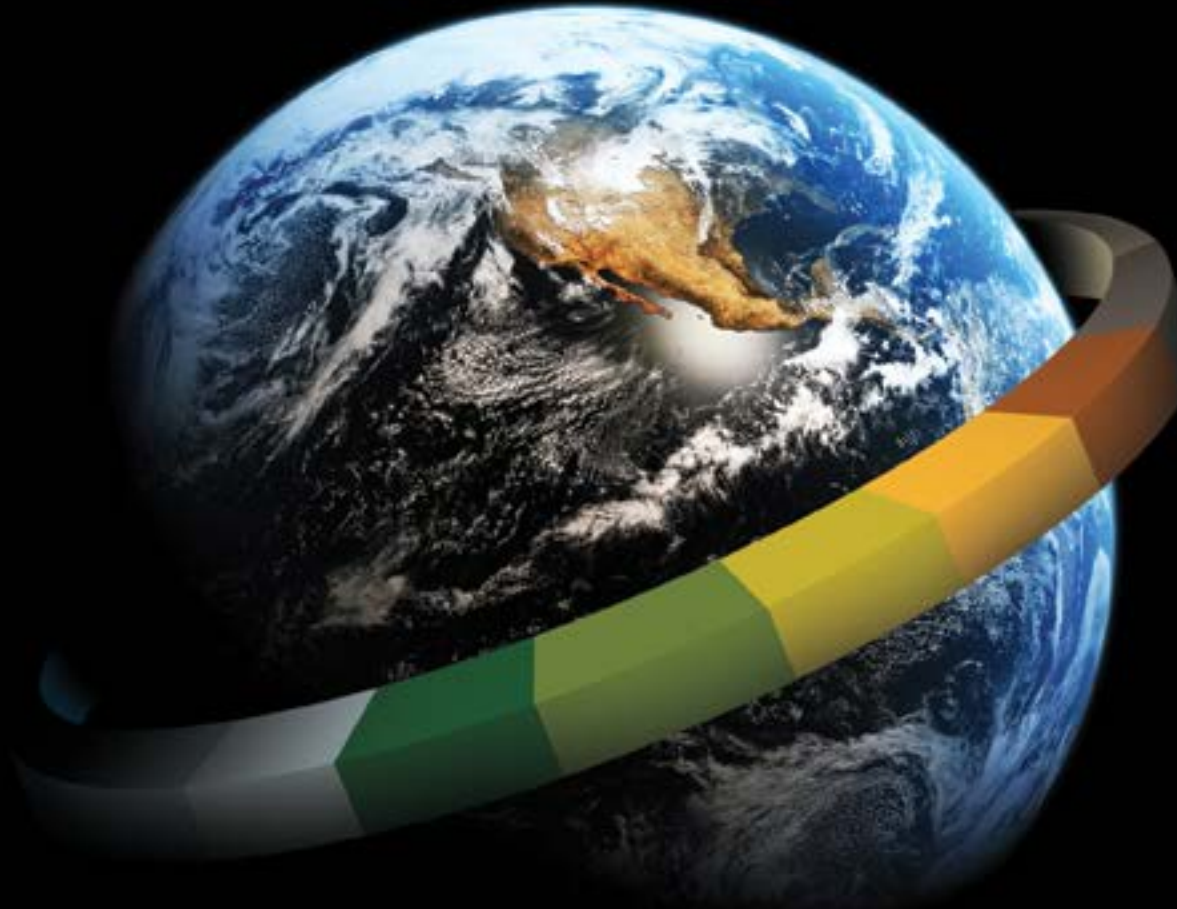
INTL FCStone Financial Inc.
Member FINRA/SIPC 2018

Equity Market Making &
High-Touch Execution Services



INTL · FCStone®

Commodities · Global Payments · Foreign Exchange · Securities



Every company requires access to the best information, the most sophisticated products, and the most efficient markets from a partner they can trust.

That's INTL FCStone: We Open Markets.

It's important to know the people you're trading with, and the values they stand for. At INTL FCStone, we believe in transparency, education and clear communications.

Learn more about us in this brochure and on our corporate website at intlfcstone.com

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We are a diversified global financial services organization providing clearing and execution, risk management and advisory services, and market intelligence across asset classes and markets around the world. We open markets.

PARENT COMPANY OVERVIEW

- Fortune 500™ Financial Services Organization.
- Listed on NASDAQ in 1994, Ticker Symbol "INTL"
- Member of S&P Small Cap600 (SML) Index
- 43 Offices Globally
- Approximately 1,600 Employees
- Market Capitalization of Approximately \$840 million(1)
- Over 20,000 Institutional and Commercial Customers

(1) Source: Bloomberg approximate value as of December, 2017

COMMODITIES

We have expertise in nearly every widely traded commodity, and offer a comprehensive array of products and services for any organization dealing with commodity risk.

GLOBAL PAYMENTS

We trade ~140 currencies in 175 countries, with a particular focus on the developing world. We offer transparent pricing and on-the-ground relationships with local banks on behalf of NGOs, charitable organizations and for-profit companies, with special expertise in emerging markets and exotic currencies.

FOREIGN EXCHANGE

Teams in London, São Paulo, New York and Chicago provide award-winning advisory, execution and clearing services in virtually all tradable currency pairs and derivative instruments.

SECURITIES

We trade ADRs, ETFs, foreign and domestic equity shares and offer a full range of corporate advisory and clearing services. We also trade US government securities, agencies, mortgage-backed securities, municipal bonds and emerging market bonds.



EXPERTISE opens markets.

EQUITY TRADING: SUITE OF PRODUCTS

Market Making

- ADRs, GDRs, ETFs, and Foreign Ordinary Shares in more than 45 Global Markets
- Block Trading Liquidity Provider
- NYSE, NASDAQ, OTC Pink/QX, and Grey Market Securities
- Block Sized Liquidity Both During & After Local Market Trading Hours
- Custom Order Management Parameters & Algorithms
- Custom OTC Algorithms
- 24-Hour Local Market Execution
- Custom TCA, Pre- & Post-Trade Analytics

High-Touch Agency Trading

- Bulk Order Management
- Cost Management
- CSA
- Custom Algorithmic Trading
- Custom Benchmarks
- Custom TCA
- Pre- and Post-Trade Analytics

TRANSPARENCY opens markets.



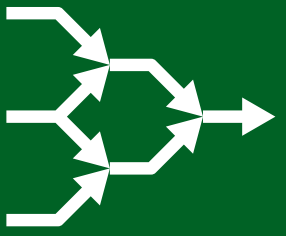
OTC ADR AND FOREIGN STOCK MARKET SHARE

2016 FINRA ORF			
MPID	Shares	\$Value	% of Total
INTL	2,160,854,672	25,344,586,106	13.35%
CANT	1,426,089,855	18,106,472,102	9.54%
CSTI	4,614,612,428	18,052,298,095	9.51%
NITE	5,873,272,200	16,597,721,589	8.74%
JPMS	628,275,057	12,801,420,533	6.74%
ARCA	847,713,327	12,752,179,232	6.72%
SBSH	363,790,202	7,846,906,751	4.13%
JANE	357,180,924	7,414,240,757	3.91%
MAXM	628,978,625	6,727,952,606	3.54%
CDEL	4,458,998,362	6,139,490,801	3.23%
GFIS	345,378,207	5,903,136,037	3.11%
ETRF	3,384,139,193	4,411,101,786	2.32%

2017 FINRA ORF			
MPID	Shares	\$Value	% of Total
INTL	2,516,495,416	29,241,711,226	15.12%
CANT	1,654,614,274	20,870,786,218	10.79%
NITE	4,639,396,602	18,529,565,269	9.58%
CSTI	5,577,423,492	5,577,423,492	8.60%
ARCA	1,206,429,167	15,215,626,634	7.87%
JPMS	539,435,194	10,640,123,603	5.50%
CDEL	5,320,316,598	9,671,679,058	5.00%
JANE	285,735,888	6,735,908,460	3.48%
SBSH	349,791,805	6,707,586,306	3.47%
ETRF	5,990,891,446	5,931,941,239	3.07%
MAXM	445,366,376	4,990,355,378	2.58%
PUMA	234,405,780	4,644,427,471	2.40%

#1 Market Maker in OTC ADRs and Foreign Shares: 2015, 2016, 2017(1)

(1) Source: FINRA.org, OTC Markets



LIQUIDITY opens markets.



PROVIDING LIQUIDITY

- #1 Market Maker by Value Traded
- #1 Market Maker in Approximately 2,600 Securities
- Provided Liquidity to the Market 4:1
- 15% Market Share of ORF Total Value Traded
- 17% Market Share of ORF Total ADR Value Traded
- Added 67% of All New ADRs to the OTC Markets ATS

Nestlé

Tencent 腾讯

GAZPROM

DANNON

iShares

BAYER

Volkswagen

BANCO DO BRASIL

UOB
大華銀行

SoftBank

A Sample of Some of the 2,600 Securities in Which INTL FCStone Ranked #1 by Dollar Value Traded.



INNOVATION opens markets.



GLOBAL HIGH-TOUCH

- 24/6 Access to 45 Global Markets
- Full Service Broker-Dealer in Brazil
- Full Service Broker-Dealer in Argentina
- Real-Time RFQ
- Real-Time Local Market Reports
- Daily Notes & Commentary
- 24hr Toll-Free Line / Group Email
- Market Intelligence™ Access
 - With Mobile App

TECHNOLOGY opens markets.



OPERATING SYSTEMS & CONNECTIVITY

Order Routing

- INTL accepts electronic orders via ACES, BNET, FNET, Bloomberg EMSX, NYFIX, and various FIX gateways

Clearing

- Broadcort (a division of Merrill Lynch, Pierce, Fenner & Smith Incorporated)
- Pershing LLC (a wholly owned subsidiary of The Bank of New York)
- INTL FCStone Custody & Clearing (Formerly Sterne Agee & Leach)

OMS and Trade Analysis

- Fidessa OMS1 provides an integrated platform for all trade orders, executions, and compliance management
- INTL uses Both VistaOne and S3 for 605 & 606 Reporting and TCA



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INTL · FCStone®

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INTL FCStone is a focused organization of specialists in diverse financial markets, united by a shared commitment to our clients' understanding and success.

We open markets for our clients, guiding them to opportunities they wouldn't ordinarily have a chance to seize. We empower them to take full advantage of today and propel them toward new opportunities in the future.

We don't grow our trade volume. We grow our relationships.

We don't hoard information. We share it.

We don't exploit our clients. We empower them.

We educate our clients about what's possible.

We counsel them on what's best for their specific business needs.

We facilitate implementations and transactions.

We build relationships beyond the deal.

We continually deliver new insights and perspectives.

We open markets.

intlfcstone.com

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